# **Problem Statement:**

Creation

Creation

Order

Sales

Order

To identify potential deviations, hidden bottlenecks and opportunities for FairPrice Trading's order-to-cash (O2C) process through process mining algorithms









High level of compliance with established SOPs, no further follow ups required

Majority of the cases investigated are in line with the actual SOP. Results are satisfactory

**Recommendations** 

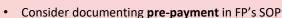


Missing invoices, identified data pipeline error within SAP system

Payment occurs first, identified that pre-payment is

authorised for non-credit term customers

· Check with relevant teams / departments to ensure data compliance / completeness in SAP tables



• Explore other SAP tables for payment timestamps

Regular monitoring of FP's AR aging schedule inconjunction with process mining tools



Delivery ) Invoice

**Top Variants** 

Delivery Invoice Payment

Delivery Invoice Payment Creation

Payment'

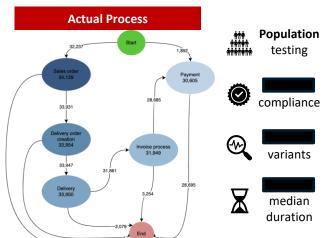
Generally high level of compliance with established SOPs, payment may not be captured in our dataset

# **Process Mining Procedure**



## **Overall Insights & Results Actual Process** FairPrice's SOP



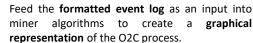


## **Data Cleaning & Processing BigQuery**

SAP TABLE			
Sales	Billing	Delivery	Customer
Process	Table	Description	
Sales Documents	VBAK VBFA	Sales Document Header Sales Documents Flow	
Billing Documents	VBRK VBRP	Billing Document Header Billing Document item	
Delivery Documents	LIKP LIPS	Delivery Header Delivery Item	
Customer Movements	BKPF BSID BSAD	Accounting Documents Header Customer Open Items Customer Cleared Items	

- Created unified data which capture all events with appropriate timestamps
- Structured event log for process mining

### PM4PY





Inductive

Heuristic 💟 Miner

Analyzed process variants using pm4py identified set of cases that share the same control-flow patterns (variants) and generated graphical representations with heuristic miner.

### Disco

Able to deal with large event logs and complex models and conversion & filtering are made easy.

Performance metrics are shown in a direct and intuitive manner, and process history can be easily animated

Group 1



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