DRINKA-1-D Ext SMU

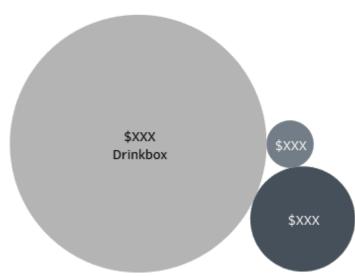
ACCT414 (SMU-X): ACCOUNTING ANALYTICS CAPSTONE

Done By: Florence Gwee, Koh Kai Zhou, Ng Ying, Shane Ho, Tan Wei Ting, Teo Jie Ying

Founded in 2020, **DRINKAID**, as a super-responder to the negative effects of alcohol, sought to find a way to enjoy alcohol on their own terms.

"How can DrinkAid improve its financial oversight and decision-making?"





Sales By Country



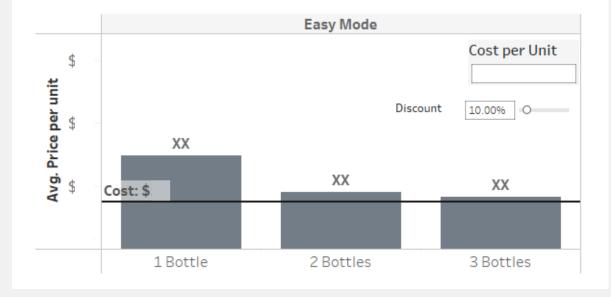
Platform Sales



A centralized decision-making dashboard that identifies topselling products, tracks sales by country and platform, and enhances decision-making with accurate, transparent financial data consolidation.



To **compare** average selling price per box vs product cost across platforms, to guide pricing strategy decisions.

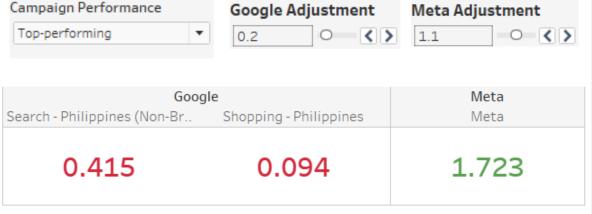


MARKETING ANALYSIS





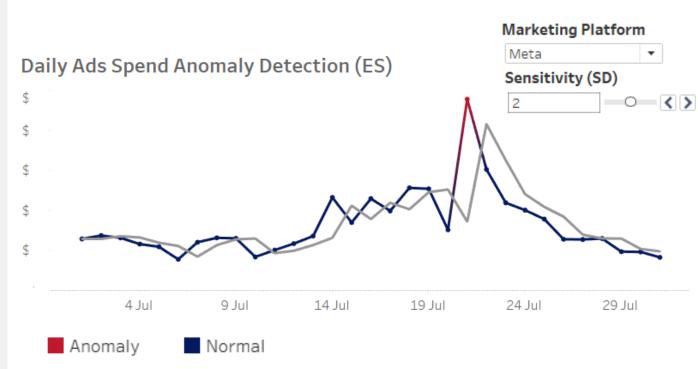
To identify top (>1) and underperforming (<1) advertising campaigns across platforms, to help save costs, avoid overspending.



*All numbers illustrated are for demonstration purposes only and do not reflect actual data.

Adjustment parameters correct over/understatement of purchase conversion value, ensuring a more accurate calculation of return on ads.

FORECAST ANALYSIS



If the difference exceeds the standard deviation threshold, it flags an anomaly, identifying ads platform issues.

Cost and Discount parameter are used to allow adjustments to be made accordingly if necessary.